

Going Global: Tips for the International Grants Professional

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Published: March 24, 2015



Last week's celebration of the first [International Grant Professionals Week](#) highlighted how our profession truly spans the globe. This milestone caused me to reflect on my own experiences in the past year in working with international funders and collaborators on grant projects. Indeed, the opportunity to work with donor agencies in countries and regions ranging from Kenya to Pakistan to Israel to the Caribbean was exciting. It also revealed unique opportunities and challenges for grant professionals, especially those who may have worked primarily with U.S.-based funders. **Read more.**

New Strategy Paper

Social Entrepreneurs and Grant Professionals: Sustaining Environmental and Energy Resources

Author: [Karen Harper-Dorton, PhD, MSW, MA](#) & [Stacia J. Harper, BS, MS, ABD](#)

Social entrepreneurs transform opportunities into action for social and economic development and serve as leaders and change agents in private, nonprofit, and governmental sectors throughout the world (Martin, R. L. & Osberg, S., 2007). Grant professionals, not unlike social entrepreneurs, help design innovative solutions to environmental and societal challenges. **Read more.**

The Winning Grant Proposal Competition

Have you been awarded a grant in the last year? Have you created a proposal with:

- a compelling narrative?
- a strong, workable plan ready to implement?
- a succinct, complete, and engaging executive summary?



**Only one week left to enter your winning grant proposal by
March 31, 2015, and you may win even more!**

GPA Conference in St. Louis, Missouri

November 11-14, 2015

You're invited to enter the *Gateway to Grant Success* and register for the premiere event in the grant industry! With 70 workshops to attend and a chance to network with others in the grants field - you don't want to miss it! Take advantage of this great value with five meals and a welcome reception included. Mark your calendar now to attend GPA's 17th Annual Conference! **Register now!**

Did You Know About This GPA Benefit?

GPA Conference Discounts

GPA's annual fall conference has become the PREMIER grants event of the year, offering more than 70 workshops featuring the nation's top experts, round-table discussions, funder presentations, exhibitors and the popular individual proposal review sessions. GPA's annual gathering brings together grants professionals eager to share best practices, stay abreast of trends in our field, and network with peers from across the world. Members receive a \$234 discount on conference registration. **Learn more about the conference.**

AFP's 2015 International Fundraising Conference

Will you be attending the 2015 AFP Conference in Baltimore March 29-31? If your answer is YES, please be sure to stop by and visit Mike Chamberlain, GPA CEO and Debbie DiVirgilio, GPA Board President at our exhibit booth! The booth number is 1118.



If you would like to assist Mike and Debbie in staffing the GPA booth during your free time to help encourage AFP attendees in joining GPA, we would love to have your help! Please email Kelli Romero at Kelli@grantprofessionals.org before March 27th.

Upcoming Professional Development

Harnessing the Power of Social Media for the Grant Professional

April 1, 2015 - 2:00 p.m to 3:00 p.m. EST

Presenters: Diane H. Leonard, GPC and Jo Miller, GPC

Social media can be used for so much more than posting photos of vacations, kids/grandkids, and staying in touch with friends and family near and far. Social media can be a powerful tool for individuals to access professional development opportunities and support. However, an individual's comfort level with the various channels, and understanding of how to use their personal or organization accounts to access the professional development opportunities often hinder their efforts to move forward.

We will discuss methods and specific tools for social media to utilize for professional development including: Twitter chats, #grantchat, #fundchat, #leadfromwithin, Online

forums, GPA Community, LinkedIn Groups, Facebook Groups, Nonprofit Consultants Group, Grant Professionals Certification Group. **Sign up to attend today.**

Legislative and Policy Changes: What Systems are Needed?

April 9, 2015 - 2:00 p.m to 3:00 p.m. EST

Presenter: Adam Roth

With the DATA Act pilot program approaching, as well as other legislation in place, now is a pivotal time for organizations to begin implementing standardized grant management processes. This presentation will review the requirements of open data and grants-related legislation, how it will impact organizations, and what can be done to prepare. **Sign up to attend today.**

Southeast Texas Regional Conference

Push Beyond Your Comfort Zone

Often we get comfortable in what we do. The intent of this conference is to challenge us to move past our comfort zones and learn new things. Various disciplines within the grants field will be addressed, including management, writing, and credentialing.

Date: April 17, 2015

Time: 8:00 am- 3:30 pm

Location: Lone Star College- University Park
(20515 State Highway 249, Houston, TX 77070)

\$85 for early registration

Register today.

Win up to \$40,000 for Your Big Idea

Hosted by Council of Foundations - Apply by April 9th

Philanthropic Challenge on Economy & Finance

The economy and finance programming at the 2015 Annual Meeting will culminate in an exciting final session, the inaugural Philanthropic Challenge on Economy and Finance!

We are inviting ANY 501(c)3 to apply for a chance to pitch their proposal to strengthen the economy at the local or national level. A group of judges from around the field will select three finalists. Those finalists will receive one on one coaching on pitching their ideas and will be invited to present their idea directly to funders at the Council's conference. This coaching will be provided by the Entrepreneurs Foundation of New Hampshire, an initiative of the NH Charitable Foundation. The winner receives \$40,000. You and your grantees are eligible to apply! **Find out more.**

Welcome New Members

Look who joined GPA this week! Connect with colleagues at www.grantprofessionals.org or via the social media links at the bottom of this newsletter.

Rosalee Allan - Newman Lake, WA

Sheri Anderson - Fargo, ND

Stephanie Bunsey - Cleveland, OH

Deborah Carstens - Seattle, WA

Katie Chewning - Carrollton, GA

Deborah Enright - Franklin, TN

Jessica Hankey - Madison, WI

Jamie Healy - North Charleston, SC
Jacqueline Jacobs - Shaker Heights, OH
Dwight Morris - Selma, NC
Monica Parsai - Scottsdale, AZ
Wendy Sunshine - Sarasota, FL

Job Opportunities

The GPA Job Center offers personal assistance for your job search or hiring needs. **View these jobs and more on our website in the GPA JobCenter.**

[Director of Development - Mary's Place - Seattle, King County](#)

[Director of Development - The New York Pops - New York, NY](#)

[Senior Grant Writer - Sphinx Organization - Detroit, MI](#)

[Development Director - GulfQuest / National Maritime Museum of the Gulf of Mexico - Mobile, Alabama](#)

[Director of Development, Faculty of Arts & Science - University of Toronto - Toronto, Canada](#)

[Director of Development - National Museum of Nuclear Science & History - Albuquerque, NM](#)

[Development Director - Teton Regional Land Trust - Driggs, ID](#)

[Director of Development - Northern Lights Health Foundation - FORT MCMURRAY, Canada](#)

[Assistant Director of Development Special Gifts - Michigan State University - East Lansing, MI](#)

[Chief Program Officer - Sunny Hill Services - San Anselmo, California](#)

Grant Professionals Association
[913.788.3000](tel:913.788.3000)
www.GrantProfessionals.org

Visit GPA today!

GPA builds and supports a community of grant professionals committed to serving the greater public good.

STAY CONNECTED

